

Consolidated Financial Statements and Report of Independent Certified Public Accountants

**Abilene Christian University**

May 31, 2010 and 2009

## Report of Independent Certified Public Accountants

Board of Trustees  
Abilene Christian University

We have audited the accompanying consolidated statement of financial position of Abilene Christian University and its subsidiaries (the "University") as of May 31, 2010, and the related consolidated statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit. The consolidated financial statements of the University as of May 31, 2009, were audited by other auditors whose report dated August 13, 2009, expressed an unqualified opinion on the consolidated financial statements prior to the adjustment to restate the 2009 consolidated financial statements as described in Note A.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration over internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Abilene Christian University and its subsidiaries as of May 31, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 9, 2010, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

We also audited the adjustment described in Note A that was applied to restate the 2009 consolidated financial statements. In our opinion, such adjustment is appropriate and has been properly applied. We were not engaged to audit, review, or apply any procedures to the University's 2009 consolidated financial statements other than with respect to the adjustment and, accordingly, we do not express an opinion or any other form of assurance on the 2009 consolidated financial statements taken as a whole.

  
DAVIS KINARD & CO, PC

Abilene, Texas  
August 9, 2010

**Abilene Christian University**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

May 31, 2010 and 2009

| ASSETS                                      | <u>2010</u>          | <u>2009</u>          |
|---|----------------------|----------------------|
| Cash and cash equivalents                   | \$ 6,265,269         | \$ 2,356,451         |
| Accounts and notes receivable, net          | 6,956,633            | 6,350,298            |
| Contributions receivable, net               | 9,179,024            | 9,406,260            |
| Inventories                                 | 2,436,410            | 2,534,456            |
| Prepaid expenses and other assets           | 2,135,954            | 1,857,905            |
| Investments                                 | 269,933,487          | 242,937,302          |
| Charitable trusts and annuities             | 26,421,502           | 23,144,746           |
| Property and equipment, net                 | <u>130,035,673</u>   | <u>130,200,710</u>   |
| Total assets                                | <u>\$453,363,952</u> | <u>\$418,788,128</u> |
|   |                      |                      |
| LIABILITIES AND NET ASSETS                  |                      |                      |
| Accounts payable                            | \$ 4,484,547         | \$ 1,846,779         |
| Accrued interest payable                    | 418,431              | 381,466              |
| Accrued salaries and benefits               | 13,971,778           | 13,147,763           |
| Net advances on lines of credit             | 10,648,180           | 10,786,215           |
| Deposits and other liabilities              | 10,128,987           | 10,030,232           |
| Reserve for charitable trusts and annuities | 15,155,918           | 13,681,662           |
| Long-term obligations                       | <u>59,275,551</u>    | <u>58,160,631</u>    |
| Total liabilities                           | <u>114,083,392</u>   | <u>108,034,748</u>   |
| Commitments and contingencies               |                      |                      |
| Net assets                                  |                      |                      |
| Unrestricted                                | 164,352,664          | 152,776,570          |
| Temporarily restricted                      | 84,779,252           | 70,578,144           |
| Permanently restricted                      | <u>90,148,644</u>    | <u>87,398,666</u>    |
| Total net assets                            | <u>339,280,560</u>   | <u>310,753,380</u>   |
| Total liabilities and net assets            | <u>\$453,363,952</u> | <u>\$418,788,128</u> |

The accompanying notes are an integral part of these consolidated statements.

**Abilene Christian University**

**CONSOLIDATED STATEMENTS OF ACTIVITIES**

Year ended May 31, 2010

|  | <u>Unrestricted</u>  | <u>Temporarily<br/>restricted</u> | <u>Permanently<br/>restricted</u> | <u>Total</u>         |
|--|----------------------|-----------------------------------|-----------------------------------|----------------------|
| Operating:   |                      |                                   |                                   |                      |
| Revenues, gains, and other support                             |                      |                                   |                                   |                      |
| Tuition and fees   | \$ 79,374,657        | \$ -                              | \$ -                              | \$ 79,374,657        |
| Less scholarship allowances                                    | <u>(28,853,192)</u>  | <u>-</u>                          | <u>-</u>                          | <u>(28,853,192)</u>  |
| Net tuition and fees   | 50,521,465           | -                                 | -                                 | 50,521,465           |
| Auxiliary enterprises sales and services                       | 21,123,270           | -                                 | -                                 | 21,123,270           |
| Private gifts and grants                                       | 2,694,683            | 4,253,303                         | -                                 | 6,947,986            |
| Endowment support  | 6,126,956            | 7,772,301                         | -                                 | 13,899,257           |
| Government grants and contracts                                | 7,139,294            | -                                 | -                                 | 7,139,294            |
| Other revenue  | 4,325,459            | -                                 | -                                 | 4,325,459            |
| Net assets released from restrictions                          | <u>11,279,321</u>    | <u>(11,279,321)</u>               | <u>-</u>                          | <u>-</u>             |
| Total revenues, gains, and other support                       | 103,210,448          | 746,283                           | -                                 | 103,956,731          |
| Expenses   |                      |                                   |                                   |                      |
| Operating expenses:  |                      |                                   |                                   |                      |
| Instruction and research                                       | 32,109,227           | -                                 | -                                 | 32,109,227           |
| Academic support   | 8,792,445            | -                                 | -                                 | 8,792,445            |
| Student services   | 11,738,105           | -                                 | -                                 | 11,738,105           |
| Public services  | 2,765,880            | -                                 | -                                 | 2,765,880            |
| Expenses of auxiliary enterprises                              | 25,813,435           | -                                 | -                                 | 25,813,435           |
| Fundraising  | 2,497,208            | -                                 | -                                 | 2,497,208            |
| Management and general   | <u>21,730,744</u>    | <u>-</u>                          | <u>-</u>                          | <u>21,730,744</u>    |
| Total operating expenses                                       | <u>105,447,044</u>   | <u>-</u>                          | <u>-</u>                          | <u>105,447,044</u>   |
| Increase (decrease) in net assets from<br>operating activities | (2,236,596)          | 746,283                           | -                                 | (1,490,313)          |
| Non-operating:   |                      |                                   |                                   |                      |
| Contributions for endowment, plant, and other                  | 187,089              | 2,527,488                         | 1,235,320                         | 3,949,897            |
| Investment return, net of amount designated<br>for operations  | 11,433,883           | 13,605,226                        | 216,533                           | 25,255,642           |
| Other revenues   | 8,546                | -                                 | -                                 | 8,546                |
| Net assets released from endowment,<br>plant and other         | 2,712,980            | (2,712,980)                       | -                                 | -                    |
| Expenses for endowment, plant, and other                       | <u>(532,557)</u>     | <u>-</u>                          | <u>-</u>                          | <u>(532,557)</u>     |
| Changes in value of split-interest agreements                  | <u>2,749</u>         | <u>35,091</u>                     | <u>1,298,125</u>                  | <u>1,335,965</u>     |
| Net non-operating revenues, expenses, and<br>other changes     | <u>13,812,690</u>    | <u>13,454,825</u>                 | <u>2,749,978</u>                  | <u>30,017,493</u>    |
| Total change in net assets                                     | 11,576,094           | 14,201,108                        | 2,749,978                         | 28,527,180           |
| Net assets at beginning of year, as restated                   | <u>152,776,570</u>   | <u>70,578,144</u>                 | <u>87,398,666</u>                 | <u>310,753,380</u>   |
| Net assets at end of year                                      | <u>\$164,352,664</u> | <u>\$84,779,252</u>               | <u>\$90,148,644</u>               | <u>\$339,280,560</u> |

The accompanying notes are an integral part of these consolidated statements.

**Abilene Christian University**

**CONSOLIDATED STATEMENTS OF ACTIVITIES**

Year ended May 31, 2009

|   | <u>Unrestricted</u>  | <u>Temporarily<br/>restricted</u> | <u>Permanently<br/>restricted</u> | <u>Total</u>         |
|---|----------------------|-----------------------------------|-----------------------------------|----------------------|
| Operating:  |                      |                                   |                                   |                      |
| Revenues, gains, and other support  |                      |                                   |                                   |                      |
| Tuition and fees  | \$ 75,749,947        | \$ -                              | \$ -                              | \$ 75,749,947        |
| Less scholarship allowances   | <u>(27,324,593)</u>  | <u>-</u>                          | <u>-</u>                          | <u>(27,324,593)</u>  |
| Net tuition and fees  | 48,425,354           | -                                 | -                                 | 48,425,354           |
| Auxiliary enterprises sales and services  | 20,938,567           | -                                 | -                                 | 20,938,567           |
| Private gifts and grants  | 6,227,144            | 4,923,098                         | -                                 | 11,150,242           |
| Endowment support   | 4,544,044            | 8,640,998                         | -                                 | 13,185,042           |
| Government grants and contracts   | 7,364,394            | -                                 | -                                 | 7,364,394            |
| Other revenue   | 4,591,556            | -                                 | -                                 | 4,591,556            |
| Net assets released from restrictions   | <u>10,788,022</u>    | <u>(10,788,022)</u>               | <u>-</u>                          | <u>-</u>             |
| Total revenues, gains, and other support  | 102,879,081          | 2,776,074                         | -                                 | 105,655,155          |
| Expenses  |                      |                                   |                                   |                      |
| Operating expenses:   |                      |                                   |                                   |                      |
| Instruction and research  | 32,233,188           | -                                 | -                                 | 32,233,188           |
| Academic support  | 8,638,664            | -                                 | -                                 | 8,638,664            |
| Student services  | 10,539,940           | -                                 | -                                 | 10,539,940           |
| Public services   | 2,889,889            | -                                 | -                                 | 2,889,889            |
| Expenses of auxiliary enterprises   | 27,116,414           | -                                 | -                                 | 27,116,414           |
| Fundraising   | 2,526,881            | -                                 | -                                 | 2,526,881            |
| Management and general  | <u>20,161,164</u>    | <u>-</u>                          | <u>-</u>                          | <u>20,161,164</u>    |
| Total operating expenses  | <u>104,106,140</u>   | <u>-</u>                          | <u>-</u>                          | <u>104,106,140</u>   |
| Increase (decrease) in net assets from<br>operating activities                              | (1,227,059)          | 2,776,074                         | -                                 | 1,549,015            |
| Non-operating:  |                      |                                   |                                   |                      |
| Contributions for endowment, plant, and other   | 6,104                | 4,698,617                         | 2,279,841                         | 6,984,562            |
| Investment return, net of amount designated<br>for operations                               | (1,721,202)          | (54,687,045)                      | (2,684,800)                       | (59,093,047)         |
| Other revenues  | 121,354              | -                                 | -                                 | 121,354              |
| Net assets released from endowment,<br>plant and other                                      | 3,679,767            | (3,679,767)                       | -                                 | -                    |
| Expenses for endowment, plant, and other  | (1,124,134)          | -                                 | -                                 | (1,124,134)          |
| Changes in value of split-interest agreements   | <u>19,717</u>        | <u>(142,109)</u>                  | <u>(9,782,405)</u>                | <u>(9,904,797)</u>   |
| Net non-operating revenues, expenses, and<br>other changes                                  | <u>981,606</u>       | <u>(53,810,304)</u>               | <u>(10,187,364)</u>               | <u>(63,016,062)</u>  |
| Change in net assets before cumulative effect<br>of change in accounting principle (Note A) | (245,453)            | (51,034,230)                      | (10,187,364)                      | (61,467,047)         |
| Cumulative effect of change in accounting principle   | <u>35,651,447</u>    | <u>-</u>                          | <u>-</u>                          | <u>35,651,447</u>    |
| Total change in net assets  | 35,405,994           | (51,034,230)                      | (10,187,364)                      | (25,815,600)         |
| Net assets at beginning of year, as restated  | <u>117,370,576</u>   | <u>121,612,374</u>                | <u>97,586,030</u>                 | <u>336,568,980</u>   |
| Net assets at end of year   | <u>\$152,776,570</u> | <u>\$ 70,578,144</u>              | <u>\$ 87,398,666</u>              | <u>\$310,753,380</u> |

The accompanying notes are an integral part of these consolidated statements.

**Abilene Christian University**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years ended May 31, 2010 and 2009

|   | <u>2010</u>         | <u>2009</u>         |
|---|---------------------|---------------------|
| Cash flows from operating activities  |                     |                     |
| Change in net assets  | \$ 28,527,180       | \$(25,815,600)      |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |                     |                     |
| Cumulative effect of change in accounting principle   | -                   | (35,651,447)        |
| Depreciation and amortization   | 6,986,626           | 6,450,282           |
| Accretion of asset retirement obligations   | 98,395              | 105,139             |
| Gain on sale of equipment   | (2,000)             | (110,142)           |
| Bad debt expense  | 637,337             | 726,212             |
| (Increase) decrease in:   |                     |                     |
| Accounts and notes receivable   | (1,342,792)         | 1,105,604           |
| Contributions receivable  | 227,236             | (5,468,474)         |
| Inventories   | 98,046              | 409,107             |
| Prepaid expenses and other assets   | (278,049)           | 372,444             |
| Increase (decrease) in:   |                     |                     |
| Accounts payable  | 2,637,768           | (904,343)           |
| Accrued interest payable  | 36,965              | 76,144              |
| Accrued salaries and benefits   | 824,015             | 3,394,962           |
| Deposits and other liabilities  | 359                 | 132,910             |
| Noncash contributions   | (652,892)           | (342,823)           |
| Contributions restricted for long-term investment   | (3,297,005)         | (6,641,739)         |
| Interest and dividends restricted for reinvestment  | (264,338)           | (282,709)           |
| Equity in (earnings) loss of unconsolidated entity  | 68,352              | (245,856)           |
| Changes in value of split-interest agreements   | (1,335,965)         | 9,904,797           |
| Net unrealized and realized (gains) losses on investments                                   | <u>(30,350,687)</u> | <u>57,461,231</u>   |
| Net cash provided by operating activities   | 2,618,551           | 4,675,699           |
| Cash flows from investing activities  |                     |                     |
| Purchases of property and equipment   | (6,162,425)         | (15,024,372)        |
| Proceeds from sale of equipment   | 2,000               | 110,142             |
| Disbursement of loans to students, faculty, and others                                      | (547,427)           | (560,585)           |
| Repayment of loans from students, faculty, and others                                       | 583,029             | 634,999             |
| Proceeds from sales and maturities of investments   | 5,348,717           | 34,714,708          |
| Purchases of investments  | <u>(2,387,183)</u>  | <u>(35,360,094)</u> |
| Net cash used in investing activities   | \$ (3,163,289)      | \$(15,485,202)      |

The accompanying notes are an integral part of these consolidated statements.

**Abilene Christian University**

**CONSOLIDATED STATEMENTS OF CASH FLOWS - CONTINUED**

Years ended May 31, 2010 and 2009

|  | <u>2010</u>         | <u>2009</u>         |
|--|---------------------|---------------------|
| Cash flows from financing activities                           |                     |                     |
| Proceeds from contributions restricted for:                    |                     |                     |
| Investment in endowment  | \$ 2,017,238        | \$ 4,062,921        |
| Investment in plant  | <u>1,279,767</u>    | <u>2,578,818</u>    |
|  | 3,297,005           | 6,641,739           |
| Other financing activities:                                    |                     |                     |
| Interest and dividends restricted for reinvestment             | 264,338             | 282,709             |
| Payments of split-interest obligations                         | (84,672)            | (85,171)            |
| Proceeds from notes payable                                    | -                   | 2,200,000           |
| Payments of notes payable                                      | (1,290,053)         | (251,355)           |
| Proceeds from lines of credit                                  | 53,883,785          | 64,574,594          |
| Payments of lines of credit                                    | (54,021,820)        | (66,076,790)        |
| Proceeds from long-term obligations                            | 6,500,000           | 10,000,000          |
| Payments of long-term obligations                              | <u>(4,095,027)</u>  | <u>(4,119,772)</u>  |
|  | <u>1,156,551</u>    | <u>6,524,215</u>    |
| Net cash provided by financing activities                      | <u>4,453,556</u>    | <u>13,165,954</u>   |
| Net increase in cash and cash equivalents                      | 3,908,818           | 2,356,451           |
| Cash and cash equivalents at beginning of year                 | <u>2,356,451</u>    | <u>-</u>            |
| Cash and cash equivalents at end of year                       | <u>\$ 6,265,269</u> | <u>\$ 2,356,451</u> |
| Non-cash transactions:   |                     |                     |
| Improvements capitalized and recorded in accounts payable      | \$ 1,642,085        | \$ -                |
| Non-cash contributions   | 652,892             | 342,823             |
| Purchase of equipment through issuance of long-term obligation | -                   | 994,098             |
| Other required disclosures:                                    |                     |                     |
| Cash paid for interest   | <u>\$ 2,881,625</u> | <u>\$ 2,668,363</u> |

The accompanying notes are an integral part of these consolidated statements.

## **Abilene Christian University**

### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

May 31, 2010 and 2009

#### **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### Consolidation

The accompanying consolidated financial statements include the financial position, activities, and cash flows of Abilene Christian University (the “University” or “ACU”), a not for profit institution of higher education in Abilene, Texas, and its subsidiaries, the ACU Foundation (the “Foundation”), the Stone-Campbell Restoration Movement Publishers (“SCRMP”), ACIMCO, and ACU in Oxford (UK). All significant interrelated accounts and transactions have been eliminated in the accompanying consolidated financial statements. The University has controlling voting and economic interests in the Foundation, SCRMP, ACIMCO, and ACU in Oxford.

##### Basis of Accounting

The consolidated financial statements of the University have been prepared in accordance with accounting principles generally accepted in the United States of America (“US GAAP”). The focus of these financial statements is to present the University as a whole and to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of transactions into three classes of net assets - unrestricted, temporarily restricted, or permanently restricted.

- Unrestricted net assets—Net assets not subject to donor-imposed stipulations.
- Temporarily restricted net assets—Net assets subject to donor-imposed stipulations that may or will be met by actions of the University and/or the passage of time.
- Permanently restricted net assets—Net assets subject to donor-imposed stipulations that they be maintained permanently by the University. Generally, the donors of these assets permit the institution to use all or part of the income earned on related investments for general or specific purposes.

##### Statement of Activities

The University defines operating activities, as included in the accompanying statement of activities, as the revenue and expenses resulting from its educational programs and other core mission activities. Donor-restricted contributions to endowments and capital contributions, as well as investment returns in excess of the University’s defined spending limit, are excluded from operating activities and separately reported as nonoperating activities in the accompanying statement of activities.



## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

##### Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of the unrestricted net asset class.

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any. An allowance for uncollectible contributions receivable is provided based upon management's judgment, including such factors as prior collection history, type of contribution, and nature of fund-raising activity. Contributions of land, building, and equipment without donor stipulations concerning the use of such assets are reported as revenues of the unrestricted net asset class. Contributions of cash or other assets to be used to acquire land, building, and equipment with such donor stipulations are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released at the time of acquisition of such assets.

##### Endowment

The University's endowment is subject to the version of the *Uniform Prudent Management of Institutional Funds Act* ("UPMIFA") enacted by the state of Texas, which is described in Note H. Under Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 958 *Not-for-Profit Entities*, a not-for-profit organization that is subject to an enacted version of UPMIFA shall classify a portion of a donor-restricted endowment fund of perpetual duration as permanently restricted net assets. The amount classified as permanently restricted shall be the amount of the fund (a) that must be retained permanently in accordance with explicit donor stipulations, or (b) that in the absence of such stipulations, the organization's governing board determines must be retained (preserved) permanently consistent with the relevant law.

##### Fair Value Measurements

ASC Topic 820 *Fair Value Measurements and Disclosures* ("ASC 820") provides a framework for measuring the fair value of assets and liabilities and illustrates key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The standard establishes a hierarchy that prioritizes the inputs to fair value measurements based on the extent to which inputs to valuation techniques are observable in the marketplace. The University considered this standard with respect to the valuation of its financial assets and liabilities and their corresponding designations within the fair value hierarchy described in Note O.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

##### Fair Value Option

On June 1, 2008, the University adopted the fair value option for certain assets and liabilities provided by ASC Topic 825 *Financial Instruments* ("ASC 825"), which allows entities to choose to measure eligible financial instruments at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. The decision to elect the fair value option is determined on an instrument by instrument basis, must be applied to an entire instrument, and is irrevocable once elected.

During the year ended May 31, 2009, the University elected to apply the fair value option to its investments in real estate and mineral interests in order to report the most relevant data on these investments. The effect of applying the fair value option to these investment values increased the value of unrestricted net assets at the adoption date by \$35,651,447 and is recorded as a cumulative effect of change in accounting principle as of June 1, 2008.

##### Investments

Readily marketable equity and fixed income securities (investments readily marketable on national exchanges) are carried at fair value, as determined by the last reported sales price on the date of valuation, or if there has been no sale on that date, the average of the bid and asked prices. Real estate and mineral interests are carried at fair value based on appraised values or reserve analyses. In addition, the University maintains non-marketable alternative investments (primarily limited partnerships) carried at fair value based on information provided by external investment managers at the most recent valuation date prior to fiscal year-end. Other investments include cash and cash equivalents carried at cost, which approximates fair value, and notes receivable carried at net realizable value, which approximates fair value. The net realized and unrealized gains (losses) in fair value of investments are reflected in the consolidated statements of activities within investment return and endowment support. The value of endowment support is determined by the amounts provided from the endowment to support the operations of the University.

Income and realized and unrealized gains and losses on investments of endowments and similar funds are reported as increases in permanently restricted net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund; as increases in temporarily restricted net assets if the terms of the gift impose restrictions on the use of the income or if the funds have not been appropriated for use in operations; and as increases in unrestricted net assets in all other cases.

Non-endowment investments in for-profit entities in which the University does not own a controlling interest in the investee but possesses the ability to significantly influence the operating and financial policies of the investee are recorded on the equity method of accounting. The equity method of accounting requires investments to be initially recorded at cost and subsequently increased (decreased) for the University's share of the investee's net income (loss) and reduced when distributions are received. At May 31, 2010 and 2009, the University owned 25% and 26%, respectively, of the outstanding common stock of Genesis Network Solutions, Inc. ("Genesis"), which is the University's only investment recorded on the equity method. Two board members have an indirect ownership in Genesis.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

##### Use of Estimates

The preparation of consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates include the valuation of investments and other financial instruments, provisions for uncollectible accounts and notes receivable and pledges, asset retirement obligations, and the accumulated post-retirement benefit obligation. Actual results could differ from those estimates.

##### U.S. Income Tax Status

The University is a tax-exempt institution as an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986, as amended ("IRC") and is not a "private foundation" under Section 501(a) of the IRC; accordingly, no provision for taxes has been made in the consolidated financial statements. The Foundation, SCRMP, and ACIMCO have also been accorded recognition as exempt from income tax under Section 501(a) of the IRC, as organizations described in Section 501(c)(3) and 509(a)(3) of the IRC. For the years ended May 31, 2010 and 2009, the University incurred unrelated business income related to certain bookstore sales, oil and gas working interest, and certain alternative investments, resulting in an immaterial amount of unrelated business income.

##### Cash and Cash Equivalents

For the purposes of the consolidated statements of cash flows, the University considers all cash and other highly liquid investments with original maturities of three months or less to be cash equivalents. The University places its cash and cash equivalents with high quality financial institutions, which at times may exceed federally insured limits. The University has not experienced any losses on such accounts.

##### Accounts and Notes Receivable

Receivables are recorded at the contractual amounts owed by students and others adjusted for unamortized discounts, and an allowance for uncollectible accounts and notes receivable. Interest income on notes receivable is recorded on the accrual basis in accordance with the terms of receivables.

The estimated allowances for uncollectible accounts and notes receivable are accounted for using the reserve method. Under this method, allowances are maintained at a level that, in the judgment of management, is adequate to meet the present and potential future risks of uncollectibility of the accounts and notes receivable. Management's judgment is based on a variety of factors, which include experience related to charge-offs and recoveries, and scrutiny of individual accounts and notes receivable. Receivables are unsecured and considered past due based on contractual terms. Amounts deemed by management to be uncollectible are charged to expense. Recoveries on receivables previously charged-off are credited to expense. Provisions for receivable losses are charged to expense and credited to the allowance for uncollectible accounts and notes receivable. At May 31, 2010 and 2009, the allowance for uncollectible accounts and notes receivable was \$444,763 and \$408,512, respectively.

**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

Inventories

Inventories are valued at amounts, which, in the aggregate, approximate the lower of cost or market on the first-in, first-out basis. The University recorded losses for obsolete inventory of \$96,621 and \$213,258 for the years ended May 31, 2010 and 2009, respectively.

Property and Equipment

Investments in the physical plant are recorded at cost. Significant renovations to existing buildings are capitalized, while maintenance and repairs are expensed when incurred. Purchases and improvements under \$5,000 are not capitalized. Provision for depreciation is made on a straight-line basis over the estimated useful life of the asset. Currently, these estimated useful lives are as follows:

|                                     |             |
|-------------------------------------|-------------|
| Buildings and building improvements | 10-55 years |
| Improvements other than buildings   | 15 years    |
| Equipment                           | 5-20 years  |

When disposition is made of plant assets, the cost and accumulated depreciation are removed from the accounting records, and the resulting gain or loss is recognized in the consolidated statements of activities.

Advertising Costs

Advertising costs are expensed as incurred and totaled \$301,026 and \$277,440 for the years ended May 31, 2010 and 2009, respectively.

Prior Period Adjustment

During the year ended May 31, 2010, the University determined that a liability for compensated absences should have been reported on previously issued financial statements. To correct this error, the University has restated its statements of financial position, activities, and cash flows as of and for the year ended May 31, 2009, as follows:

|   | As Previously<br>Reported | As<br>Restated |
|---|---------------------------|----------------|
| Accrued salaries and benefit expenses as of May 31, 2009                  | \$ 12,501,633             | \$ 13,147,763  |
| Management and general expenses for the year ended May 31, 2009           | 20,141,635                | 20,161,164     |
| Change in unrestricted net assets for the year ended May 31, 2009         | 35,425,523                | 35,405,994     |
| Increase in accrued salaries and benefits for the year ended May 31, 2009 | 3,375,433                 | 3,394,962      |
| Unrestricted net assets as of June 1, 2008                                | 117,997,177               | 117,370,570    |
| Unrestricted net assets as of May 31, 2009                                | 153,422,700               | 152,776,570    |

**Abilene Christian University**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

Recent Accounting Pronouncements

In January, 2010, FASB issued Accounting Standards Update ("ASU") No. 2010-06, *Improving Disclosures about Fair Value Measurements*. The standard amends ASC 820 to require additional disclosures related to transfers between levels in the hierarchy of fair value measurement. This standard does not change how fair values are measured. The standard is effective for reporting periods beginning after December 15, 2009. The University does not believe that the adoption of this standard will have a material impact on its consolidated financial statements.

**NOTE B - CONTRIBUTIONS RECEIVABLE**

Contributions receivable consisted of the following at May 31, 2010 and 2009:

|   | <u>2010</u>         | <u>2009</u>         |
|---|---------------------|---------------------|
| Unconditional promises expected to be collected in:       |                     |                     |
| Less than one year  | \$ 5,195,350        | \$ 3,904,514        |
| One year to five years                                    | 5,109,450           | 6,628,450           |
| Over five years   | <u>-</u>            | <u>-</u>            |
|   | 10,304,800          | 10,532,964          |
| Less discount for net present value                       | (179,773)           | (257,645)           |
| Less allowance for uncollectible contributions receivable | <u>(946,003)</u>    | <u>(869,059)</u>    |
|   | <u>\$ 9,179,024</u> | <u>\$ 9,406,260</u> |

The contributions are to be utilized for the following purposes:

|   | <u>2010</u>         | <u>2009</u>         |
|---|---------------------|---------------------|
| Operations and scholarships                 | \$ 6,309,750        | \$ 5,000,543        |
| Endowment                                   | 1,188,075           | 1,425,012           |
| Acquisition of land, building and equipment | <u>1,681,199</u>    | <u>2,980,705</u>    |
|   | <u>\$ 9,179,024</u> | <u>\$ 9,406,260</u> |

Contributions receivable as of May 31, 2010 and 2009, have been discounted using rates ranging from 1.50% to 4.49% and 1.21% to 5.28%, respectively.

# Abilene Christian University

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

### NOTE C - INVESTMENTS

Investments consisted of the following at May 31, 2010 and 2009:

|   | <u>2010</u>           | <u>2009</u>           |
|---|-----------------------|-----------------------|
| Mutual funds and investment partnerships managed by third parties | \$ 193,090,010        | \$ 172,025,772        |
| Notes receivable  | 394,757               | 332,504               |
| Stocks and bonds  | 16,901,188            | 12,574,503            |
| Real estate and mineral interests                                 | 56,460,116            | 55,018,424            |
| Outside managed   | 2,028,218             | 1,833,731             |
| Other investments   | <u>1,059,198</u>      | <u>1,152,368</u>      |
|   | <u>\$ 269,933,487</u> | <u>\$ 242,937,302</u> |

The University invests in non-marketable alternative investments (primarily limited partnerships) that are carried at estimated fair value provided by the management of the investment partnerships. The University believes that the carrying value of its alternative investments is a reasonable estimate of fair value as of May 31, 2010 and 2009. The University has pledged equity securities valued at \$13,778,875 at May 31, 2010, under a pledge agreement in connection with a line of credit (see Note F).

Outside managed investments primarily include several outside managed trusts comprised of stocks, bonds, real estate, mineral interests, and other assets.

Investment income consisted of the following for the years ended May 31, 2010 and 2009:

|  | <u>2010</u>          | <u>2009</u>            |
|--|----------------------|------------------------|
| Interest income                                    | \$ 187,765           | \$ 309,979             |
| Dividend income                                    | 1,368,854            | 1,494,912              |
| Mineral income                                     | 7,135,753            | 8,730,432              |
| Ranch income                                       | 180,192              | 772,047                |
| Equity in earnings (loss) of unconsolidated entity | (68,352)             | 245,856                |
| Net realized and unrealized gains (losses)         | <u>30,350,687</u>    | <u>(57,461,231)</u>    |
| Total investment income (loss)                     | <u>\$ 39,154,899</u> | <u>\$ (45,908,005)</u> |

The University maintains an investment pool for use by its endowment funds (excluding assets held in trust by the Foundation). The University's policy allows the pool to invest in domestic equities, international equities, fixed income securities, marketable alternative investments, real estate, mineral interests, and other investments determined appropriate by management. Investments in mutual funds and investment partnerships are invested by several professional third-party managers with different investment styles to diversify risk and maximize returns. For the years ended May 31, 2010 and 2009, the spendable income allocated from these investments was \$8,777,595 and \$8,751,631, respectively. The total return for the pool, including interest, dividends, and net realized and unrealized investment depreciation and appreciation, was approximately 18.7% and -24.7% for the years ended May 31, 2010 and 2009, respectively.

**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE C - INVESTMENTS - Continued**

External investment management fees were approximately \$373,669 and \$240,489 for the years ended May 31, 2010 and 2009, respectively. Investment management fees are recorded as a reduction to investment return in the accompanying statement of activities.

The investment pool consisted of the following at May 31, 2010 and 2009:

|  | <u>2010</u>           | <u>2009</u>           |
|--|-----------------------|-----------------------|
| Mutual funds and investment partnerships<br>managed by third parties | \$ 169,993,930        | \$ 150,629,123        |
| Notes receivable   | -                     | 100,422               |
| Donated stocks   | -                     | 415,407               |
| Cash and cash equivalents  | <u>5,308,528</u>      | <u>1,792,971</u>      |
|  | <u>\$ 175,302,458</u> | <u>\$ 152,937,923</u> |

**NOTE D - PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at May 31, 2010 and 2009:

|  | <u>2010</u>           | <u>2009</u>           |
|--|-----------------------|-----------------------|
| Buildings                                      | \$ 129,091,753        | \$ 127,420,838        |
| Improvements to land and building              | 41,249,381            | 40,298,057            |
| Equipment                                      | <u>29,148,450</u>     | <u>28,389,901</u>     |
|  | 199,489,584           | 196,108,796           |
| Less accumulated depreciation and amortization | <u>(79,454,868)</u>   | <u>(72,468,242)</u>   |
|  | 120,034,716           | 123,640,554           |
| Construction in progress                       | 5,860,828             | 2,954,030             |
| Land   | <u>4,140,129</u>      | <u>3,606,126</u>      |
|  | <u>\$ 130,035,673</u> | <u>\$ 130,200,710</u> |

Depreciation and amortization expense for the years ending May 31, 2010 and 2009, was \$6,986,626 and \$6,450,282, respectively. No interest costs were capitalized during the year ended May 31, 2010. Interest costs of \$189,800 were capitalized during the year ended May 31, 2009.

Construction in progress as of May 31, 2010, consisted of various projects including planning costs for the Zoe Conference and Retreat Center, construction costs for the Student Recreation and Wellness Center, and costs for replacing the campus heating/cooling loop line. Construction in progress as of May 31, 2009, consisted of various projects including renovations to the construction of the Softball and Soccer Fieldhouse, planning costs for the Zoe Conference and Retreat Center, and planning costs for the Student Recreation and Wellness Center.

**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE E - LONG-TERM OBLIGATIONS**

Long-term obligations consisted of the following as of May 31, 2010 and 2009:

|   | <u>2010</u>  | <u>2009</u>  |
|---|--------------|--------------|
| 1998 - Higher Education Revenue Refunding and Improvement Bonds; payable in annual installments; maturing in fiscal year 2019; interest rate of 4.75%; secured by revenues. | \$ 8,010,000 | \$ 8,275,000 |
| 2001 - Higher Education Revenue Improvement Bonds; payable in semi-annual installments; maturing in fiscal year 2021; interest rate of 5.0%; secured by revenues.           | 6,476,637    | 6,909,138    |
| 2003 - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2024; variable interest rate; secured by revenues.                      | 7,207,446    | 7,595,817    |
| 2005 - Tax-exempt Lease; payable in semi-annual installments; maturing in fiscal year 2010; interest rate of 3.59%; secured by leased technology equipment.                 | -            | 270,906      |
| 2005 - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2026; variable interest rate; secured by revenues.                      | 5,360,000    | 5,695,000    |
| 2005B - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2026; variable interest rate; secured by revenues.                     | 1,573,250    | 1,674,750    |
| 2006 - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2026; variable interest rate; secured by revenues.                      | 3,157,472    | 4,528,252    |
| 2006B - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2027; variable interest rate; secured by revenues.                     | 2,159,988    | 2,290,958    |
| 2006 Taxable - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2026; variable interest rate; secured by revenues.              | 4,800,000    | 5,100,000    |



# Abilene Christian University

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

### NOTE E - LONG-TERM OBLIGATIONS - Continued

|  | <u>2010</u>          | <u>2009</u>          |
|--|----------------------|----------------------|
| 2009 - Higher Education Revenue Bonds; payable in semi-annual installments; maturing in fiscal year 2029; variable interest rate; secured by revenues. | \$ 9,250,000         | \$ 9,750,000         |
| 2010 - Higher Education Bonds; payable in semi-annual installments; maturing in fiscal year 2025; interest rate of 5.596%; secured by revenues.        | 6,500,000            | -                    |
| Miscellaneous notes payable  | 4,843,349            | 6,173,788            |
| Less discount on miscellaneous note payable  | <u>(62,591)</u>      | <u>(102,978)</u>     |
|  | <u>\$ 59,275,551</u> | <u>\$ 58,160,631</u> |

Miscellaneous notes payable include a note with principal values of \$822,807 and \$1,097,076 at May 31, 2010 and 2009, respectively, that require imputation of interest at an effective rate of 4.06%.

On December 18, 2009, the University issued \$6,500,000 in Series 2010 tax-exempt debt to finance the installation of HVAC and energy conservation upgrades, including a chilled and hot water loop system. This debt is payable in semiannual payments of \$330,196, including interest at a fixed rate of 5.596% beginning on October 1, 2010. The debt matures on October 1, 2024, and principal and interest are amortized over the life of the debt.

On June 1, 2008, the University issued \$10,000,000 in Series 2009 tax-exempt revenue bonds to finance construction and renovations on certain education and housing facilities (The Hunter Welcome Center, masonry cornice work on various buildings, and renovations to Mabee Hall). The bonds are payable in equal semiannual principal installments of \$250,000 beginning on April 1, 2009, and ending on October 1, 2028, plus interest accruing at 62.075% of the 30-day LIBOR rate plus 0.90% (1.08% and 1.16% as of May 31, 2010 and 2009, respectively).

On August 7, 2008, the University entered into a \$2,200,000 loan agreement with a commercial bank to finance a portion of the renovation costs on an existing building (the "Cafeteria Loan"). The Cafeteria Loan is payable in thirteen semiannual payments of \$115,643, including interest at a fixed rate of 6.5%, beginning on February 10, 2009, and one final payment of \$1,565,942 due on August 10, 2015, at which time all unpaid principal and interest are due. The Cafeteria Loan is secured by the University's gross revenues on a parity basis with the lender of the Series 2009 tax-exempt revenue bonds. The Cafeteria Loan is subject to certain financial covenants.

On November 9, 2006, the University issued \$2,619,410 in Series 2006B debt for the purpose of renovation of the Sikes Residence Hall, reconstruction of ornamental cornice work on various buildings, replacing the HVAC system in the Gibson Center, and paying costs of issuance. The debt matures on October 1, 2026, and has a variable interest rate based on 65% of the 30-day LIBOR rate plus 0.90% (1.08% and 1.17% at May 31, 2010 and 2009, respectively). Principal and interest are amortized over the life of the debt and are payable semiannually.

**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE E - LONG-TERM OBLIGATIONS - Continued**

On July 17, 2006, the University issued \$6,000,000 in 2006 taxable debt for the purpose of refunding the remaining Series 2002 debt that matured on that date. The new note matures on April 1, 2026 and has a variable interest rate of the 30-day LIBOR rate plus 0.65% (0.93% and 1.06% at May 31, 2010 and 2009, respectively). Principal and interest are amortized over the life of the debt and are payable semiannually.

The variable rates for Series 2005, 2005B, and 2003 are based on 65% of the 30-day LIBOR rate plus 1.00% (1.18% and 1.27% as of May 31, 2010 and 2009, respectively). The variable rate for Series 2006 is based on 65% of the 30-day LIBOR rate plus 0.55% (0.73% and 0.82% as of May 31, 2010 and 2009, respectively). However, the University has obtained interest rate swap agreements on the 2003, 2005, 2006, 2006B, 2006 taxable, and 2009 debt issues (collectively "the Bond Agreements"). Refer to Note P for a further discussion of derivative instruments.

A schedule of future fiscal year principal payments of long-term obligations is as follows:

|   |                      |
|---|----------------------|
| 2011  | \$ 4,794,110         |
| 2012  | 4,647,430            |
| 2013  | 4,128,867            |
| 2014  | 3,970,339            |
| 2015  | 4,094,754            |
| Thereafter                                  | <u>37,702,642</u>    |
|   | 59,338,142           |
| Less discount on miscellaneous note payable | <u>(62,591)</u>      |
|   | <u>\$ 59,275,551</u> |

For the year ended May 31, 2009, The Omnibus Agreement to the Bond Agreements required the University to comply with two financial covenants: a debt service coverage ratio and a minimum endowment liquidity ratio. The Omnibus Agreement to the Bond Agreements was amended in February 2010 and requires the University to comply with three financial covenants including a debt service coverage ratio, liquidity ratio, and a primary reserve ratio. As of May 31, 2010 and 2009, the University was in compliance with all bond covenants.

Total interest expense for long-term obligations for the years ended May 31, 2010 and 2009, was \$2,918,590 and \$2,744,596, respectively.

# Abilene Christian University

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

### NOTE F - NET ADVANCES ON LINES OF CREDIT

The University has entered into line of credit agreements to provide operating cash flows, maximize endowment earnings, and facilitate cash management. On October 1, 2008, the University executed a line of credit agreement with Bank of America, N.A. (the "Vision Debt"), which matures on October 1, 2013, and provides for maximum borrowings of up to \$20,000,000. For each draw request, the University has the option to pay interest at prime minus 1.75% (1.50% at May 31, 2010) or LIBOR plus 0.50% (0.78% at May 31, 2009). \$7,800,000 and \$2,800,000 was outstanding on the Vision Debt May 31, 2010 and May 31, 2009, respectively. The Vision Debt is subject to a pledge agreement that grants the lender a security interest in certain types of investment securities that are pledged as collateral for advances on the Vision Debt. The pledge agreement sets a maximum borrowing base (\$10,334,156 and \$5,158,609 at May 31, 2010 and 2009, respectively) on the Vision Debt relative to the value of the securities pledged.

An agreement with First Financial Bank, Abilene (the "FFIN Line"), matures on September 30, 2010, and provides for maximum borrowings of up to \$9,500,000 with interest payable at prime (3.25% at May 31, 2010 and 2009). \$2,848,180 and \$4,986,215 were outstanding on the FFIN Line at May 31, 2010 and 2009, respectively. An agreement with Bank of America, N.A. (the "BOA Line") matures on January 31, 2011, and provides for maximum borrowings of \$8,000,000. For each new request, the University has the option to pay interest at prime (3.25% at May 31, 2010 and 2009) or the 30-day LIBOR rate plus 1.25% (1.53% and 1.66% at May 31, 2010 and 2009, respectively). No amount was outstanding on the BOA Line at May 31, 2010. \$3,000,000 were outstanding on the BOA Line at May 31, 2009. The FFIN and BOA Lines are unsecured.

### NOTE G - RESTRICTIONS ON NET ASSET BALANCES

Permanently restricted net assets are listed below according to the purpose for which the income for these items is to be used at May 31, 2010 and 2009:

|   | 2010                 | 2009                 |
|---|----------------------|----------------------|
| Student loans                                       | \$ 499,867           | \$ 378,165           |
| Scholarships  | 56,848,801           | 55,836,411           |
| Instruction, research, and divisional support       | 16,419,871           | 16,139,009           |
| General operations                                  | <u>3,494,213</u>     | <u>3,584,951</u>     |
|   | 77,262,752           | 75,938,536           |
| Life income, student loan funds, and other accounts | <u>12,885,892</u>    | <u>11,460,130</u>    |
|   | <u>\$ 90,148,644</u> | <u>\$ 87,398,666</u> |

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE G - RESTRICTIONS ON NET ASSET BALANCES - Continued

Temporarily restricted net assets are listed below according to the purpose for which the income for these items is to be used at May 31, 2010 and 2009:

|  | <u>2010</u>          | <u>2009</u>          |
|--|----------------------|----------------------|
| Gifts and other unexpended revenues and gains available for: |                      |                      |
| Student loans  | \$ 749,630           | \$ 736,353           |
| Scholarships   | 41,484,015           | 31,938,245           |
| Instruction, research, and divisional support                | 25,448,702           | 21,331,702           |
| General operations and unappropriated earnings               | 13,643,812           | 12,021,729           |
| Acquisition of property and equipment                        | <u>1,834,700</u>     | <u>3,267,913</u>     |
|  | 83,160,859           | 69,295,942           |
| Life income, student loan funds, and other accounts          | <u>1,618,393</u>     | <u>1,282,202</u>     |
|  | <u>\$ 84,779,252</u> | <u>\$ 70,578,144</u> |

#### NOTE H - ENDOWMENT

The University's endowment consists of individual endowment funds established for a variety of purposes including both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Unrestricted endowment represents board designated funds.

##### Interpretation of Relevant Law

The University interprets the State of Texas UPMIFA as allowing the University, absent donor stipulations to the contrary as stated in the gift instrument, to appropriate so much of a donor-restricted endowment fund as the University determines is prudent for the uses, benefits, purposes, and duration for which the endowment is established. In the absence of explicit donor stipulations, the University designates 50% of endowment gifts to permanently restricted net assets and 50% to temporarily restricted net assets. The assets in the endowment fund remain restricted until appropriated for expenditure by the University.

The following factors are considered in making a determination to appropriate or accumulate donor restricted endowment funds: 1) The duration and preservation of the fund; 2) The purposes of the University and the donor restricted endowment fund; 3) General economic conditions; 4) The possible effect of inflation and deflation; 5) The expected total return from income and the appreciation of investments; 6) Other resources of the University; and 7) The investment policies of the University.

**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE H – ENDOWMENT - Continued**

Changes in endowment net assets for the year ended May 31, 2010, are as follows:

|   | <u>Unrestricted</u>   | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>          |
|---|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| Endowment net assets, beginning of year | \$ 102,338,348        | \$ 61,255,974                     | \$ 75,938,536                     | \$ 239,532,858        |
| Contributions                           | 161,000               | 1,247,721                         | 1,217,644                         | 2,626,365             |
| Net investment income                   | 7,087,037             | (113,382)                         | 99,952                            | 7,073,607             |
| Dividends and interest                  | 738,921               | 755,784                           | -                                 | 1,494,705             |
| Net realized and unrealized gains       | 8,866,205             | 20,427,403                        | -                                 | 29,293,608            |
| Endowment support                       | (6,126,946)           | (7,772,301)                       | -                                 | (13,899,247)          |
| Transfers                               | <u>-</u>              | <u>6,621</u>                      | <u>6,622</u>                      | <u>13,243</u>         |
| Endowment net assets, end of year       | <u>\$ 113,064,565</u> | <u>\$ 75,807,820</u>              | <u>\$ 77,262,754</u>              | <u>\$ 266,135,139</u> |

Changes in endowment net assets for the year ended May 31, 2009, are as follows:

|  | <u>Unrestricted</u>   | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>          |
|--|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| Endowment net assets, beginning of year          | \$ 68,872,122         | \$ 113,713,936                    | \$ 75,731,773                     | \$ 258,317,831        |
| Change in accounting principle<br>due to ASC 825 | 35,651,447            | -                                 | -                                 | 35,651,447            |
| Contributions                                    | -                     | 1,964,121                         | 1,964,121                         | 3,928,242             |
| Net investment income                            | 7,758,669             | 940,380                           | -                                 | 8,699,049             |
| Dividends and interest                           | 458,015               | 1,235,109                         | -                                 | 1,693,124             |
| Net realized and unrealized losses               | (5,933,848)           | (48,247,588)                      | (2,048,372)                       | (56,229,808)          |
| Endowment support                                | (4,544,044)           | (8,640,998)                       | -                                 | (13,185,042)          |
| Transfers  | <u>75,987</u>         | <u>291,014</u>                    | <u>291,014</u>                    | <u>658,015</u>        |
| Endowment net assets, end of year                | <u>\$ 102,338,348</u> | <u>\$ 61,255,974</u>              | <u>\$ 75,938,536</u>              | <u>\$ 239,532,858</u> |

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### **NOTE H - ENDOWMENT - Continued**

##### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the University to retain as a fund of perpetual duration. There were no such deficiencies at May 31, 2010 and 2009.

##### Return Objective and Risk Parameters

The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowments include those assets of donor restricted funds that the University must hold in perpetuity or for a donor specified period as well as board designated funds. The University expects its endowment funds, over time, to provide an average rate of return in excess of 5.5% annually plus inflation. Actual returns in any given year may vary from this amount.

##### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through capital appreciation (realized and unrealized) and current yield (interest, dividends, rents and royalties). The University targets a diversified asset allocation that places a greater emphasis on equity based investments to achieve its long-term return objectives within prudent risk constraints.

##### Spending Policy and How the Investment Objectives Relate to Spending Policy

The University has a policy of appropriating for distribution each year an amount equal to 70% of an endowment's prior year distribution for spending, adjusted for inflation plus 1%, plus 30% of its beginning of year market value, times the target rate of 4.5%. Distributions are then limited to no less than 2% nor greater than 6% of beginning endowment market value and annual increases for an individual endowment to 7%. Accordingly, over time, the University expects the current spending policy to allow its endowment to grow at an average of at least 1% plus inflation annually. This is consistent with the University's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE I - CHARITABLE TRUSTS AND ANNUITIES

The University is party to a number of charitable trusts and annuities, the majority of which the University, or the University through its affiliate Foundation, is the trustee. Assets under charitable trusts and annuities consist of the following at May 31, 2010 and 2009:

|                                       | <u>2010</u>         | <u>2009</u>         |
|---------------------------------------|---------------------|---------------------|
| University and Foundation as trustee: |                     |                     |
| Charitable trusts                     | \$23,484,579        | \$20,773,199        |
| Charitable gift annuities             | <u>1,085,626</u>    | <u>889,825</u>      |
|                                       | 24,570,205          | 21,663,024          |
| Third-party trustee                   | <u>1,851,297</u>    | <u>1,481,722</u>    |
|                                       | <u>\$26,421,502</u> | <u>\$23,144,746</u> |

For charitable trusts and annuities for which the University is trustee, contributions are recorded at fair value in the year of the agreement and are reflected as charitable trusts and annuities in the accompanying consolidated financial statements. For the years ended May 31, 2010 and 2009, \$43,764 and \$477,502, respectively, were recorded as contribution revenue related to these types of agreements. In addition to the recording of the asset, a liability is recorded representing the discounted future cash flows expected to be paid to the specified beneficiary designated by the donor. The estimated liability of future cash flows is based upon the life expectancy of the donor, the current market value of the trust, and the applicable federal rate (AFR) related to each trust based on the AFR in effect at the date the trust was created. Investment income, payments to beneficiaries, and adjustments to the liability are reflected as changes in value of split-interest agreements in the consolidated statements of activities. The estimated liability for the future cash flows, as of May 31, 2010 and 2009, was \$15,155,918 and \$13,681,662, respectively.

For charitable trusts of which the University is not the trustee, contributions are recognized in the year the University becomes aware of the existence of the agreement and are valued at the discounted present value of expected future cash flows. The expected future cash flows have been discounted at a rate of 6% over the life expectancy of the parties involved and calculated based upon the current market value of the trust's assets and other factors stipulated in the agreements. The present value of the expected future cash flows has been reflected as a component of charitable trusts and annuities in the consolidated statements of financial position. The change in estimated present value is reflected as a change in value of split-interest agreements in the consolidated statements of activities.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE J - RETIREMENT PLANS

The University has three defined contribution retirement plans, a 401(a) plan, a 401(k) plan, and a 403(b) plan covering substantially all full and part-time personnel. The University contributed 4% of the employee's salary as a match to the employee's contribution of 2% in the 401(a) plan. Employees were required to contribute 2% of salary to participate in the 401(k) plan for which the University contributed up to 4% of the employee's salary. Effective January 1, 2009, the 401(a) and 401(k) plans were frozen to new participants and new contributions. Employees are required to contribute 2% of salary to participate in the 403(b) plan for which the University contributes up to 4% of the employee's salary. Employees have the option of contributing an additional 1% or 2% of base pay into the 403(b) plan, for which the University contributes a corresponding 2% or 4% of the employee's salary. University contributions under the plans totaled \$2,745,568 and \$2,689,641 for the years ended May 31, 2010 and 2009, respectively.

The University has a deferred compensation plan (457(b)) covering a select group of key employees. Qualified employees may defer a portion of their compensation as contributions to the plan. The University does not contribute to the plan. The value of the plan assets at May 31, 2010 is \$179,082, which is recorded as an asset and liability on the statement of financial position.

#### NOTE K - POSTRETIREMENT BENEFITS OTHER THAN PENSIONS

In addition to the University's defined contribution pension plans, the University sponsors a defined benefit health care plan that provides post-retirement medical benefits to currently retired employees and current full-time employees who had worked 10 years and attained age 55 while in service with the University as of May 31, 1995. The University is required to recognize the funded status of this benefit plan, measured as the difference between plan assets at fair value and the benefit obligation, as an asset or liability in its statement of financial position and to recognize previously unrecognized gains or losses and prior service costs or credits as a component of its consolidated statement of activities.

The following presents the plan's funded status as of May 31:

|   | <u>2010</u>          | <u>2009</u>          |
|---|----------------------|----------------------|
| Accumulated postretirement benefit obligation | \$(4,847,344)        | \$(4,898,983)        |
| Plan assets at fair value                     | <u>-</u>             | <u>-</u>             |
| Unfunded status                               | <u>\$(4,847,344)</u> | <u>\$(4,898,983)</u> |
| Accrued postretirement benefit cost           | <u>\$(4,847,344)</u> | <u>\$(4,898,983)</u> |



**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE K - POSTRETIREMENT BENEFITS OTHER THAN PENSIONS - Continued**

Approximate annual benefit costs for the year ended May 31:

|  | <u>2010</u>       | <u>2009</u>       |
|--|-------------------|-------------------|
| Net periodic postretirement benefit cost | \$ <u>308,196</u> | \$ <u>257,196</u> |
| Employer contributions                   | \$ 335,116        | \$ 342,136        |
| Plan participant contributions           | <u>24,719</u>     | <u>30,455</u>     |
| Benefits paid                            | \$ <u>359,835</u> | \$ <u>372,591</u> |

The accrued postretirement benefit cost is recorded in accrued salaries and benefit expenses on the accompanying consolidated statements of financial position.

The weighted average assumptions related to the postretirement benefit plan are as follows at May 31, 2010 and 2009:

|  | <u>2010</u> | <u>2009</u> |
|--|-------------|-------------|
| Discount rate                                | 5.9%        | 5.9%        |
| Health care cost trend rate                  | 8.0%        | 8.5%        |
| Ultimate health care cost trend rate         | 5.0%        | 5.0%        |
| Fiscal year ultimate cost trend rate reached | 2017        | 2017        |

The University expects to contribute \$467,700 to the post-retirement benefit plan in fiscal year 2011. Benefits expected to be paid over the next five years and the five fiscal years thereafter are as follows:

|           |            |
|-----------|------------|
| 2011      | \$ 467,700 |
| 2012      | 475,000    |
| 2013      | 467,000    |
| 2014      | 464,900    |
| 2015      | 466,800    |
| 2016-2020 | 2,201,900  |

**NOTE L - HEALTH INSURANCE**

The University maintains a partially self-funded health insurance plan with insured specific and aggregate stop-loss coverage, administered by a third party administrator. The administrator acts as the University's agent in making benefit payments on the University's behalf. The total liability for outstanding health claims was \$441,982 and \$405,515 at May 31, 2010 and 2009, respectively, and is recorded in accrued salaries and benefit expenses in the accompanying consolidated statements of financial position. Management believes the liability is adequate to fund any health claims incurred but not paid or reported as of the end of the fiscal year.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE M - COMMITMENTS AND CONTINGENCIES

The University leases facilities to support its study abroad programs and other operating activities under noncancellable operating agreements through 2020. Rent expense related to these agreements for the years ended May 31, 2010 and 2009, was \$621,322 and \$499,934, respectively. Future minimum rentals under the noncancellable leases as of May 31, 2010 are as follows:

| Year ending<br><u>May 31,</u> |           |
|-------------------------------|-----------|
| 2011                          | \$ 34,848 |
| 2012                          | 34,848    |
| 2013                          | 34,838    |
| 2014                          | 34,838    |
| 2015                          | 34,838    |
| Thereafter                    | 191,664   |

The University has open construction contracts for the Student Recreation and Wellness Center and the loop line replacement with remaining commitments of approximately \$19,575,000 at May 31, 2010.

In the normal course of operations, the University is named as a defendant in lawsuits and is subject to periodic examinations by regulatory agencies. After consultation with legal counsel, management believes that liabilities, if any, arising from such litigation and examinations would not have a material effect on the University's financial position, results of operations, or cash flows.

#### NOTE N - SIGNIFICANT CONCENTRATIONS OF CREDIT RISK

The University grants credit in the form of accounts and notes receivable to students and others, a substantial portion of which are enrolled at the University. The University does not require collateral for the extension of credit with the exception of notes made to facilitate real estate sales, in which case, the collateral is typically the real estate being sold. Counterparty risks related to interest rate swap agreements are described in Note P. Management periodically monitors credit risk through the evaluation of the account's status and ability to repay.

#### NOTE O - FAIR VALUE MEASUREMENTS

ASC 820 requires certain disclosures about assets and liabilities measured and reported at fair value and emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, ASC 820 establishes a three-tier hierarchy described below to distinguish between various types of inputs used in determining the value of the University's investments and liabilities.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE O - FAIR VALUE MEASUREMENTS - Continued

The University has adopted ASU No. 2009-12, *Investments in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent)*, which became effective for annual periods ending after December 15, 2009. This update provides amendments to ASC 820 for the fair value measurement of investments in certain entities that calculate net asset value per share (or its equivalent) and also requires disclosures by major category of investment about the attributes of these investments. For classification purposes, the standard provides that if a reporting entity has the ability to redeem an investment with a private investment fund at the net asset value per share (or its equivalent) at the measurement date or within the near term and there are no other liquidity restrictions, the private investment shall be categorized as Level 2 within the hierarchy of inputs described below:

Level 1 Inputs - Quoted prices (unadjusted) in active markets for identical assets and liabilities. Level 1 assets include publicly traded securities and mutual funds. Valuations of these instruments do not require a high degree of judgment as the valuations are based on quoted prices in active markets that are readily available.

Level 2 Inputs - Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; and inputs other than quoted prices that are observable, such as models or other valuation methodologies as described below. Assets in this category generally include real estate, certain hedge funds of funds, managed long/short funds, and other equity instruments. If the University has the ability to redeem its investment at the net asset value per share (or its equivalent) at the measurement date or within 120 days thereof and upon no greater than 90 days prior written notice and there are no other potential liquidity restrictions, the investment is categorized within Level 2. Liabilities in this category include interest rate swaps and bonds payable subject to interest rate swaps.

Level 3 Inputs - Unobservable inputs for the valuation of the asset or liability. Level 3 assets include investments for which there is little, if any, market activity. These inputs require significant management judgment or estimation. Assets in this category generally include certain hedge funds of funds, private equity funds, privately held stock, other similar assets, and mineral interests. Liabilities in this category include the reserve for charitable trusts and annuities, the asset retirement obligation, and postretirement benefits other than pensions. These financial instruments have inputs that cannot be validated by readily determinable market data and generally involve considerable judgment by management.

The University's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

The following schedules classify the University's assets and liabilities carried at fair value based upon the three-tier hierarchy required by ASC 820:

**Abilene Christian University**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

**NOTE O - FAIR VALUE MEASUREMENTS - Continued**

|   |                       | Fair Value Measurements at May 31, 2010 Using                              |   |  |
|---|-----------------------|--|---|--|
|   |                       | Quoted Prices<br>In Active Markets<br>For Identical<br>Assets<br>(Level 1) | Significant<br>other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Description   | May 31, 2010          |  |   |  |
| Assets:   |                       |  |   |  |
| Investments:  |                       |  |   |  |
| Mutual funds and investment partnerships managed by third parties | \$ 193,090,010        | \$ 41,382,563  | \$ 55,945,049   | \$ 95,762,398                                      |
| Notes receivable  | 394,757               | -  | 394,757   | -  |
| Stocks and bonds  | 16,901,188            | 16,582,159   | 319,029   | -  |
| Real estate and mineral interests                                 | 56,460,116            | -  | 15,205,549  | 41,254,567   |
| Outside managed   | 2,028,218             | -  | 2,028,218   | -  |
| Other investments   | <u>1,059,198</u>      | <u>-</u>   | <u>1,059,198</u>  | <u>-</u>   |
| Total investments   | <u>\$ 269,933,487</u> | <u>\$ 57,964,722</u>   | <u>\$ 74,951,800</u>                                      | <u>\$ 137,016,965</u>                              |
| Charitable trusts and annuities:                                  |                       |  |   |  |
| Mutual funds and investment partnerships managed by third parties | \$ 22,808,770         | \$ 22,808,770  | \$ -  | \$ -   |
| Privately held stock  | 1,459,435             | -  | -   | 1,459,435  |
| Real estate   | 302,000               | -  | 302,000   | -  |
| Outside managed   | <u>1,851,297</u>      | <u>-</u>   | <u>1,851,297</u>  | <u>-</u>   |
| Total charitable trusts and annuities                             | <u>\$ 26,421,502</u>  | <u>\$ 22,808,770</u>   | <u>\$ 2,153,297</u>                                       | <u>\$ 1,459,435</u>                                |
| Total assets  | <u>\$ 296,354,989</u> | <u>\$ 80,773,492</u>   | <u>\$ 77,105,097</u>                                      | <u>\$ 138,476,400</u>                              |
| Liabilities:  |                       |  |   |  |
| Interest rate swaps   | \$ 2,904,618          | \$ -   | \$ 2,904,618  | \$ -   |
| Bonds payable subject to interest rate swaps                      | 29,030,288            | -  | 29,030,288  | -  |
| Reserve for charitable trusts and annuities                       | 15,155,918            | -  | -   | 15,155,918   |
| Asset retirement obligation                                       | 2,141,299             | -  | -   | 2,141,299  |
| Post-retirement benefits other than pensions                      | <u>4,847,344</u>      | <u>-</u>   | <u>-</u>  | <u>4,847,344</u>                                   |
| Total liabilities   | <u>\$ 54,079,467</u>  | <u>\$ -</u>  | <u>\$ 31,934,906</u>                                      | <u>\$ 22,144,561</u>                               |

**Abilene Christian University**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

**NOTE O - FAIR VALUE MEASUREMENTS - Continued**

|   |                       | Fair Value Measurements at May 31, 2009 Using                              |  |  |
|---|-----------------------|--|--|--|
|   |                       | Quoted Prices<br>In Active Markets<br>For Identical<br>Assets<br>(Level 1) | Significant<br>other<br>Observable<br>Inputs<br>( Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Description   | May 31, 2009          |  |  |  |
| Assets:   |                       |  |  |  |
| Investments:  |                       |  |  |  |
| Mutual funds and<br>investment partnerships<br>managed by third parties | \$172,025,772         | \$42,745,819   | \$21,591,222   | \$107,688,731                                      |
| Notes receivable  | 332,504               | -  | 332,504  | -  |
| Stocks and bonds  | 12,574,503            | 12,251,791   | 322,712  | -  |
| Real estate and mineral<br>interests                                    | 55,018,424            | -  | 14,863,215   | 40,155,209   |
| Outside managed   | 1,833,731             | -  | 1,833,731  | -  |
| Other investments   | <u>1,152,368</u>      | <u>-</u>   | <u>1,152,368</u>   | <u>-</u>   |
| Total investments   | <u>\$ 242,937,302</u> | <u>\$ 54,997,610</u>   | <u>\$ 40,095,752</u>                                       | <u>\$ 147,843,940</u>                              |
| Charitable trusts and annuities:  |                       |  |  |  |
| Mutual funds and<br>investment partnerships<br>managed by third parties | \$ 18,909,895         | \$18,909,895   | \$ -   | \$ -   |
| Privately held stock  | 2,326,129             | -  | -  | 2,326,129  |
| Real estate   | 427,000               | -  | 427,000  | -  |
| Outside managed   | <u>1,481,722</u>      | <u>-</u>   | <u>1,481,722</u>   | <u>-</u>   |
| Total charitable trusts<br>and annuities                                | <u>\$ 23,144,746</u>  | <u>\$ 18,909,895</u>   | <u>\$ 1,908,722</u>  | <u>\$ 2,326,129</u>                                |
| Total assets  | <u>\$ 266,082,048</u> | <u>\$ 73,907,505</u>   | <u>\$ 42,004,474</u>                                       | <u>\$ 150,170,069</u>                              |
| Liabilities:  |                       |  |  |  |
| Interest rate swaps   | \$ 2,877,715          | \$ -   | \$ 2,877,715   | \$ -   |
| Bonds payable subject to<br>interest rate swaps                         | 32,082,312            | -  | 32,082,312   | -  |
| Reserve for charitable trusts<br>and annuities                          | 13,681,662            | -  | -  | 13,681,662   |
| Asset retirement obligation   | 2,116,844             | -  | -  | 2,116,844  |
| Post-retirement benefits other<br>than pensions                         | <u>4,898,983</u>      | <u>-</u>   | <u>-</u>   | <u>4,898,983</u>                                   |
| Total liabilities   | <u>\$ 55,657,516</u>  | <u>\$ -</u>  | <u>\$ 34,960,027</u>                                       | <u>\$ 20,697,489</u>                               |

**Abilene Christian University**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

**NOTE O - FAIR VALUE MEASUREMENTS - Continued**

The schedule below summarizes the activity for items classified as Level 3 assets for the year ended May 31, 2010:

|                                       | <u>Investments</u>          |                       |                          | <u>Charitable trusts and annuities</u> |
|---------------------------------------|-----------------------------|-----------------------|--------------------------|--|
|                                       | <u>Hedge funds of funds</u> | <u>Private equity</u> | <u>Mineral interests</u> | <u>Privately held stock</u>            |
| Beginning balance                     | \$ 39,865,065               | \$ 67,823,666         | \$ 40,155,209            | \$ 2,326,129                           |
| Total gains (losses):                 |                             |                       |                          |  |
| Included in realized/unrealized       | 4,260,059                   | 8,207,642             | 1,099,358                | 85,184                                 |
| Purchases, issuances, and redemptions | (14,205,375)                | (1,708,859)           | -                        | -                                      |
| Transfers out                         | <u>-</u>                    | <u>(8,479,800)</u>    | <u>-</u>                 | <u>(951,878)</u>                       |
| Ending balance                        | <u>\$ 29,919,749</u>        | <u>\$ 65,842,649</u>  | <u>\$ 41,254,567</u>     | <u>\$ 1,459,435</u>                    |

Transfers out are as result of the adoption of Accounting Standards Update 2009-12.

The schedule below summarizes the current year activity for items classified as Level 3 liabilities for the year ended May 31, 2010:

|   | <u>Reserve for Charitable Trusts and Annuities</u> | <u>Asset Retirement Obligation</u> | <u>Postretirement benefits other than pensions</u> |
|---|--|------------------------------------|--|
| Beginning balance                       | \$ 13,681,662                                      | \$ 2,116,844                       | \$ 4,898,983                                       |
| Total gains (losses):                   |  |                                    |  |
| Included in realized/unrealized         | 1,418,020  | -                                  | -  |
| Purchases, issuances, and redemptions   | 140,908  | -                                  | -  |
| Payments of split-interest obligations  | (84,672)   | -                                  | -  |
| Accretion expense                       | -  | 98,395                             | -  |
| Payments of asset retirement obligation | -  | (73,940)                           | -  |
| Periodic postretirement benefit cost    | -  | -                                  | 308,196  |
| Postretirement benefits paid            | <u>-</u>   | <u>-</u>                           | <u>(359,835)</u>                                   |
| Ending balance                          | <u>\$ 15,155,918</u>                               | <u>\$ 2,141,299</u>                | <u>\$ 4,847,344</u>                                |

**Abilene Christian University**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

**NOTE O - FAIR VALUE MEASUREMENTS - Continued**

The schedule below summarizes the activity for items classified as Level 3 assets for the year ended May 31, 2009:

|   | <u>Investments</u>          |                       |                          | <u>Charitable trusts and annuities</u> |
|---|-----------------------------|-----------------------|--------------------------|--|
|   | <u>Hedge funds of funds</u> | <u>Private equity</u> | <u>Mineral interests</u> | <u>Privately held stock</u>            |
| Beginning balance                             | \$ 54,210,107               | \$ 63,579,218         | \$ 30,030                | \$18,229,388                           |
| Change in accounting principle due to ASC 825 | -                           | -                     | 34,169,859               | -                                      |
| Total gains (losses):                         |                             |                       |                          |  |
| Included in realized/unrealized               | (11,657,702)                | (17,547,663)          | 5,955,320                | (15,903,259)                           |
| Purchases, issuances, and redemptions         | (2,687,340)                 | 22,073,797            | -                        | -                                      |
| Transfers out                                 | <u>-</u>                    | <u>(281,686)</u>      | <u>-</u>                 | <u>-</u>                               |
| Ending balance                                | <u>\$ 39,865,065</u>        | <u>\$ 67,823,666</u>  | <u>\$40,155,209</u>      | <u>\$ 2,326,129</u>                    |

The schedule below summarizes the current year activity for items classified as Level 3 liabilities for the year ended May 31, 2009:

|   | <u>Reserve for Charitable Trusts and Annuities</u> | <u>Asset Retirement Obligation</u> | <u>Postretirement benefits other than pensions</u> |
|---|--|------------------------------------|--|
| Beginning balance                       | \$ 27,330,907                                      | \$ 2,045,967                       | \$ 4,488,804                                       |
| Total gains (losses):                   |  |                                    |  |
| Included in realized/unrealized         | (14,041,947)                                       | -                                  | -  |
| Purchases, issuances, and redemptions   | 477,873  | -                                  | -  |
| Payments of split-interest obligations  | (85,171)   | -                                  | -  |
| Accretion expense                       | -  | 105,139                            | -  |
| Payments of asset retirement obligation | -  | (34,262)                           | -  |
| Actuarial valuation adjustment          | -  | -                                  | 525,575  |
| Periodic postretirement benefit cost    | -  | -                                  | 257,196  |
| Postretirement benefits paid            | <u>-</u>   | <u>-</u>                           | <u>(372,592)</u>                                   |
| Ending balance                          | <u>\$ 13,681,662</u>                               | <u>\$ 2,116,844</u>                | <u>\$ 4,898,983</u>                                |

**Abilene Christian University**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

May 31, 2010 and 2009

**NOTE O - FAIR VALUE MEASUREMENTS - Continued**

ASC 820 requires additional disclosure for certain types of investments that calculate net asset value per share but are not publicly traded to assist in understanding the nature and risk of these investments by major category. The table below summarizes the fair value and other pertinent liquidity information of investments in major categories at May 31, 2010:

|  | <u>Fair Value</u>     | <u>Unfunded<br/>Commit-<br/>ments</u> | <u>Redemption<br/>Frequency*</u> | <u>Redemption<br/>Notice<br/>Period</u> |
|--|-----------------------|---------------------------------------|----------------------------------|---|
| Fixed income/absolute return funds (a)             | \$ 20,675,423         | \$ -                                  | Daily                            | None                                    |
| Emerging market long only funds (b)                | 5,098,682             | -                                     | Monthly                          | 7 days                                  |
| Equity long/short and other equity hedge funds (c) | 30,793,120            | -                                     | Monthly to 19 months             | 30 days to 95 days                      |
| Global opportunities hedge funds (d)               | 19,300,131            | 2,100,000                             | Monthly to 19 months             | 2 days to 90 days                       |
| Multi-strategy hedge funds (e)                     | 13,798,414            | -                                     | Monthly to semi-annually         | 33 days to 95 days                      |
| Real-estate funds (f)                              | 4,887,422             | -                                     | Quarterly                        | 95 days                                 |
| Private equity funds (g)                           | 42,331,491            | 26,026,176                            | (g)                              | (g)                                     |
| Venture capital funds (h)                          | <u>12,300,188</u>     | <u>7,938,131</u>                      | (h)                              | (h)                                     |
|  | <u>\$ 149,184,871</u> | <u>\$ 36,064,307</u>                  |                                  |   |

\* Redemption frequency and redemption notice periods reflect general redemption terms and exclude liquidity restrictions noted below:

(a) This category includes a single investment fund that invests in a diversified portfolio of primarily U.S. based fixed income securities including: corporate bonds, treasury, agency, MBS, futures, options and swaps. The management of the fund has discretion to allocate among the various asset groups within a risk management structure that imposes percentage allocation maximums to individual classes of securities based on rating, risk, and other criteria. Allocation to various asset types and selection of securities are influenced by economic growth, monetary policy, fiscal policy, dollar policy, commodity prices, and relative valuations. The fair value of the investment in this category has been established using the net asset value per share of the investments as provided by the fund manager.



## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE O - FAIR VALUE MEASUREMENTS - Continued

(b) This category includes a single investment fund that invests long only in emerging market publicly traded common stock. Management of the fund focuses primarily on larger, more established companies and has the ability to shift concentrations to certain regions depending on perceived opportunities. The fair value of the investment in this category has been established using the net asset value per share of the investments as provided by the fund manager.

(c) This category includes investments in hedge funds and hedge fund of funds that invest primarily in U.S. and international common stocks (both long and short) as well as other publicly traded investments. Managers of the funds typically have the ability to shift investments from value to growth strategies, from small to large capitalization stocks, and from a net long position to a net short position. The fair values of investments in this category have been estimated using the net asset value per share of the investments as provided by the fund manager. There is one investment representing approximately 12.8% of the value of this category that cannot be redeemed without a fee due to lock-up provision, which expires March 31, 2011. There is also an investment representing approximately 0.3% of the value of this category that has been placed in a "sidepocket," meaning that redemptions may not take place until the underlying investments in the sidepocket are sold. The timing of the sale of the sidepocket investments cannot be estimated.

(d) This category includes investments in hedge funds that invest in a variety of opportunistic strategies. Investments are global in scope and include: equities (long and long/short), bonds, commodities, crops, livestock and agricultural land, precious and base metals, credit, interest rate and FX trading, insurance, energy, and private investments in public companies, as well as investments in financial services startups and other co-investments. The fair values of the investments in this category have been estimated using the net asset value per share of the investments as provided by the fund manager. Investments representing approximately 24.1% of this category are "sidepocket" investments meaning that redemptions will not take place until the underlying investments in the sidepocket are sold. The timing of the sale of the sidepocket investments cannot be estimated.

(e) This category includes investments in hedge funds of funds that pursue multiple strategies to diversify risks and reduce volatility. Investments are global in scope and include strategies such as: equity long-short, arbitrage, credit, event driven, market neutral, relative value, systematic, and trade finance. The fair values of the investments in this category have been estimated using the net asset value per share of the investments as provided by the fund managers.

(f) This category includes a single real estate fund that invests primarily in U.S. commercial real estate. The fair value of the investment in this category has been estimated using the net asset value of the University's ownership interest in the partners' capital of the fund. Management of this fund has imposed a redemption gate, meaning that redemptions are temporarily suspended; however, the manager is making partial distributions as circumstances permit. The gate has been in place for 18 months, and the timing as to when this restriction will be lifted cannot be estimated.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE O - FAIR VALUE MEASUREMENTS - Continued

(g) This category includes investments in private equity funds and fund of funds that invest primarily in: distressed debt, BRIC (Brazil, Russia, India, China) country investments, energy holdings, and buyouts. The fair values of the investments in this category have been estimated using the net asset value of the University's ownership interest in the partners' capital of each underlying fund. These investments cannot be redeemed at the request of the investor. Instead, the nature of the investments in this category is that distributions are made through the liquidation of the underlying holdings. It is estimated that the underlying holdings of the funds will be liquidated over 1 to 9 years depending on the vintage year of the fund and the exit opportunities over time.

(h) This category includes investments in venture capital funds of funds that invest primarily in venture capital funds that provide start-up funding primarily for U.S. companies and primarily in the technology and bio-sciences areas. The fair values of the investments in this category have been estimated using the net asset value of the University's ownership interest in the partners' capital of each underlying fund. These investments cannot be redeemed at the request of the investor. Instead, distributions are made through the liquidation of the underlying holdings. It is estimated that the underlying holdings of the funds will be liquidated over 1 to 12 years depending on the vintage year of the fund and the exit opportunities over time.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

#### Cash and Cash Equivalents, Accounts Receivable, and Net Advances on Lines of Credit

The carrying amounts approximate fair value due to the short maturity of these instruments.

#### Contributions Receivable

The carrying amount approximates fair value as determined by discounting pledges at an appropriate discount rate commensurate with the risks involved.

#### Investments

The carrying amounts of money market funds, mutual funds, and marketable securities approximate fair value based on quoted market prices. The fair values of private equity instruments discussed above are determined in good faith by third party fund managers based on estimates of the underlying investments and appropriate market indices. The University uses these estimates as reported by the fund managers as the primary input to its estimation of fair valuation; however other inputs are reviewed and considered in the determination of fair value including audit reports of the underlying funds. The fair values of real estate assets are based on independent appraisals. The fair values of mineral interests are based on independent reserve analyses as well as internal analysis using management's knowledge of the properties.

#### Reserve for Charitable Trusts and Annuities

The carrying amount approximates fair value based on the discounted value of expected future cash flows.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE O - FAIR VALUE MEASUREMENTS - Continued

##### Asset Retirement Obligation

The carrying amount approximates fair value as determined by discounted present value of expected cash flows based on internal analyses of costs associated with retiring properties similar to those on which the asset retirement obligation was calculated.

##### Postretirement Benefits Other than Pensions

The carrying amount approximates fair value based on independent actuarial assumptions and the periodic service costs and payments made to participants in the plan.

##### Long-term Obligations

Long-term obligations on the consolidated statements of position total \$59,275,551 and \$58,160,631 at May 31, 2010 and 2009, respectively. Included within these amounts are bonds payable subject to interest rate swaps designated as fair value hedges with fair values disclosed in the tables above, which are determined by adjusting the principal value of the debt by the fair value of the interest rate swaps designated as fair value hedges. Also included within long-term obligations are liabilities related to interest rate swaps with fair values disclosed in the tables above, which are determined by the counterparty's present value calculations and market pricing models. Long-term obligations also include bonds and notes payable that are not reported at fair value, which have carrying values of \$27,340,645 and \$23,200,604 at May 31, 2010 and 2009, respectively. The fair values of the bonds and notes payable not reported at fair value were \$28,503,150 and \$22,731,984 at May 31, 2010 and 2009, respectively, as determined by discounting future cash flows at an appropriate rate commensurate with the risks involved.

#### NOTE P - DERIVATIVE INSTRUMENTS

The University entered into three interest rate swap agreements during fiscal year 2005, two interest rate swap agreements during fiscal year 2007, and one interest rate swap agreement in fiscal year 2009. Each agreement is subject to a master netting arrangement with the lender for the debt instruments, which mitigates credit risks on the swap agreements. The University accounts for these contracts in accordance with ASC Topic 815 *Derivatives and Hedging* and has designated these swaps as fair value hedges. The primary reason for swapping from a variable to fixed rate is to stabilize the university's operating budget vis-à-vis interest expense.

Management has completed variable to fixed rate swaps on six debt issues: 1) Series 2003 has been swapped to a fixed rate of 4.59%, 2) Series 2005 has been swapped to a fixed rate of 4.59%, 3) Series 2006 has been swapped to a fixed rate of 3.29% until September 1, 2011, 4) Series 2006 Taxable has been swapped to a fixed rate of 6.06%, 5) Series 2006B has been swapped to a fixed rate of 4.43%, and 6) Series 2009 has been swapped to a fixed rate of 3.88%.

# Abilene Christian University

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

### NOTE P - DERIVATIVE INSTRUMENTS - Continued

Management has identified the following benefits of using swap agreements to accomplish the above objectives: 1) a lower fixed rate is available using a swap than by refunding at a fixed rate; 2) less paperwork and due diligence is involved in executing a swap than in a refunding. A swap is an agreement separate from the debt but mimicking the debt repayment structure; and 3) a swap does not affect the University's bank qualified debt limit.

The risks of using the proposed interest rate swaps include: 1) credit risk—risk that the counterparty will not fulfill its obligation on the swap contract; 2) basis risk—mismatch between the interest rate received from the swap contract and the interest actually owed on the debt; and 3) opportunity cost—if the floating rate that the University can pay on the debt averages below the fixed rate the University pays on the swap, then the University realizes the opportunity cost associated with locking in the higher interest rate.

The effectiveness of the swaps is judged by comparing the interest rates and key terms of the swaps with the interest rates and key terms on the underlying debt. The key terms of the swaps match the key terms of the floating rate debt and are, therefore, expected to offset the hedged cash flows of the debt.

Management believes the swaps are fully effective as of May 31, 2010 and 2009.

The schedule below summarizes the fair value of the swap contracts at May 31, 2010 and 2009:

| Derivatives designated as<br>hedging instruments under<br>FASB ASC 815-20 | Statement of<br>Financial Position<br>Location | Liabilities  |              |
|---|--|--------------|--------------|
|   |  | 2010         | 2009         |
| Interest rate swaps   | Long-term Obligations                          | \$ 2,904,618 | \$ 2,877,715 |

Because the swaps are fully effective, the University recognized gains on the hedged items (the debt issues noted above) that exactly offset the interest rate swap liabilities noted above within long-term obligations on the consolidated statements of financial position. Accordingly, the interest rate swaps have no net effect within liabilities on the consolidated statements of financial position at May 31, 2010 and 2009.

The University includes the gain or loss on the hedged items within the same location on the consolidated statement of activities—interest expense—as the offsetting loss or gain on the related interest rate swaps as follows for the years ended May 31, 2010 and 2009:

|                                  | Statement of<br>Activities<br>Location | 2010        | 2009           |
|----------------------------------|--|-------------|----------------|
| Unrestricted loss on swaps       | Interest expense                       | \$ (26,903) | \$ (1,856,822) |
| Unrestricted gain on debt issues | Interest expense                       | 26,903      | 1,856,822      |

As of May 31, 2010 and 2009, the aggregate notional amounts of the swaps were \$31,934,906 and \$34,960,027, respectively.

## Abilene Christian University

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

May 31, 2010 and 2009

#### NOTE Q - ASSET RETIREMENT OBLIGATION

The University records a liability included within deposits and other liabilities in the accompanying consolidated statements of financial position for the estimated costs associated to remediate its asset retirement obligation.

The following presents a summary of the asset retirement obligation activity as of and for the years ended May 31, 2010 and 2009:

|  |                     |
|--|---------------------|
| Asset retirement obligations at June 1, 2008 | \$ 2,045,967        |
| Payment of asset retirement obligation       | (34,262)            |
| Accretion expense                            | <u>105,139</u>      |
| Asset retirement obligations at May 31, 2009 | 2,116,844           |
| Payments of asset retirement obligation      | (73,940)            |
| Accretion expense                            | <u>98,395</u>       |
| Asset retirement obligations at May 31, 2010 | <u>\$ 2,141,299</u> |

#### NOTE R - RELATED PARTY TRANSACTIONS

The University had unsecured receivables from related parties of \$413,275 and \$352,978 at May 31, 2010 and 2009, respectively.

#### NOTE S - SUBSEQUENT EVENTS

The University has evaluated subsequent events through August 9, 2010, the date the consolidated financial statements were available to be issued.

On June 8, 2010, the University issued \$16,000,000 in Series 2011 tax-exempt debt to finance the construction of a Student Recreation and Wellness Center. The agreement matures on June 8, 2025, with interest payable quarterly at 65% of the three-month LIBOR rate and is subject to certain covenants. As of the issuance date of these financial statements, no advances have been made on this debt.

On June 15, 2010, the University renewed the FFIN Line to restructure the covenants related to the FFIN Line in conformity with the covenants on the Series 2011 tax-exempt debt noted above. The renewal extended the maturity date of the FFIN Line to September 30, 2011. The maximum borrowings and the interest rate on the FFIN Line remain unchanged under the renewal.